## **DATA INPUT**

Rich demographic, cabinet and time-based metrics on any given member from ConnectureDRX solutions & company data

## **USER EXPERIENCE**

Data analyzed and distilled into area of impact and members impacted. Recommended communications provided.

■ Drugo	Area of impact	Number of Members impacted	Recommended messaging
<ul><li>Drugs</li><li>Plans</li></ul>	<ul> <li>Formulary change</li> <li>One or more drugs off formulary</li> </ul>	242	Dear Sally, Your blood pressure
<ul><li>Eligibility</li></ul>	<ul> <li>Discontinued Plan</li> <li>Plan sunset in next year</li> </ul>	<b>9</b> 75	drug, Lasix, furosemide will no longer be on your
<ul><li>Pharmacies</li></ul>	<ul> <li>Plan Cost Increase</li> <li>Outdated Member Info</li> </ul>	A34	plan's formulary starting 2025
<ul><li>Pricing</li></ul>	SOA, drugs, providers, etc. need updat  Cross-sell Opportunity	ting 189	Dear Steve, Your Medicare Plan
<ul><li>Benefits</li></ul>	Candidates identified for stand-al ancillary products	277	will not be offered in the upcoming year. Here are other plan options for your review
<ul><li>Other Info</li></ul>	<ul> <li>Industry Impact</li> <li>Members impacted by CMS regulations</li> </ul>	s, 32	

Medicare industry disruptions

