

PlanCompare Edge

The Competitive Edge for Medicare Agencies

Compare, Shop, Quote, Enroll, Retain

One-stop for agencies with multiple agents



Agencies can transform digitally with one place to quote and enroll (on any device), all while maintaining existing relationships with their upline organizations.

Increase TRUST in your agency and retain customers for life.

Transform digitally and increase the professionalism of every agent

PlanCompare Edge offers many of the exceptional features of PlanCompare ONE, ConnectureDRX's intuitive digital platform that pairs beneficiaries with their best fit Medicare plans every time.

PlanCompare Edge Highlights

- Out-of the box technology
- Access to the ConnectureDRX network of carriers for MA, MAPD, PDP, MedSupp, DVH, HIP
- Keep track of open quote, SOA & enrollment tasks with Task Management to ensure seamless communication
- Easy-to-update & manage Member Profiles
- Complete enrollments in ONE call & reduce call-handling times





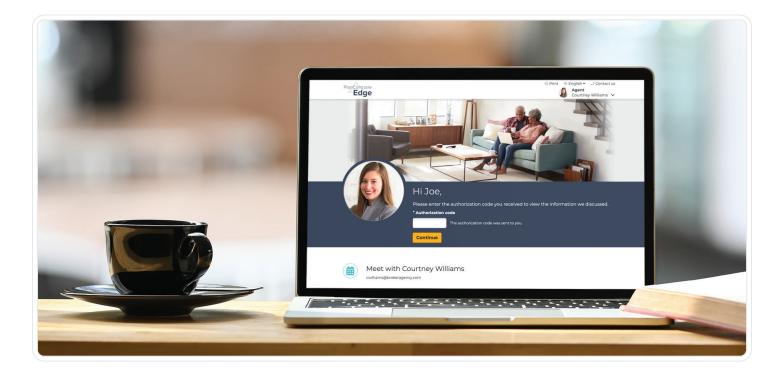
More...

Intuitive and easy-to-use functionality including:

- ★ Electronic and Voice Scope of Appointment
- ★ Text and email to enroll
- ★ Provider search access to Value-Based Care Providers, consumer education and initial appointment setting
- ★ Compare drug costs for multiple pharmacies: retail, mail order and digital pharmacies

- ★ All plans view; filter by SNP plans
- ★ Agent personalization of quotes
- ★ Multi-year plan year view selected plans side-by-side (current year and next year's)
- ★ Quote on all plan types MA, MAPD, MedSupp, PDP

- ★ Enroll in MA and MedSupp plans agents are licensed to sell
- ★ Add preferences (Health status, Providers, Pharmacy, Prescriptions, LIS status) for a more personalized experience
- ★ Health Cost Personalization enter commonly used healthcare services to see accurate estimates for in-network plan costs



PLUS...

- Rapid onboarding
- The most accurate drug pricing in the industry with reliable out-of-pocket estimates that directs your customers to their best fit Medicare plans every time
- Full service or self-service (agent sends quote/enrollment for customer to complete)
 - brokers get credit for the sale

- Can integrate with AgencyBloc, helping agencies secure and grow their business through:
 - ★ Industry-specific CRM
 - ★ Commissions processing
 - ★ Business and sales automation



Improve Agent Productivity and Reduce Data Duplication

ConnectureDRX's CRM Integration was designed to save agents precious time by sharing data in real time and reducing data duplication. PlanCompare Edge can be integrated with AgencyBloc. Simply sync beneficiary demographic information to PlanCompare Edge and enrollment information will be synced back to AgencyBloc.

What is Included?

- Data syncing for demographic and enrollment data
- Sync data and rectify errors with custom retry mechanism to ensure highest data quality
- User authentication for seamless workflow between AgencyBloc and PlanCompare Edge

Data Will Be Synced Upon:

- CRM user takes action to begin shop/enroll process
- Application submission within PlanCompare ONE system

Data Fields Available for Sync:

• Email

• Phone

CRM ID

Client ID

Plan ID

- Name
- Birthdate
- Gender
- Address
- County

- Plan Name
- Carrier Name
- Broker of Record
- Premium per month
- Submission Date
- Submission Time
- Requested Effective Date
- Enrollment Confirmation number













Application submitted in PlanCompare Edge to AgencyBloc

